



Dear Professors,  
Greetings!

We sincerely appreciate your long-standing support for Enamine and your trust in our building blocks, screening compounds, and compound libraries. It is your partnership that has helped us develop during the challenging times of recent years.

This is an era with constantly changing, and we deeply regret the tariff disputes between the U.S. and China. It would be unsustainable for any company to face a 34% cost increase.

However, we are encouraged to share that Enamine, in collaboration with Genez, has established a secure supply chain channel through SIA Enamine (Europe), based in Latvia, to deliver products directly to China since 2024.

This supply chain solution ensures stable, efficient, and uninterrupted access to Enamine’s high-quality products without compromising on price, quality, or delivery timelines.

For educational and research institutions, we continue to offer tax-exempt direct services, unaffected by trade disputes.

For further details, please feel free to contact us by phone or email. Our Enamine China team (Genez Shanghai), along with Andrii Yakymenko, Director of Business Development, Asia Pacific, will provide you with prompt and excellent services.

Best regards!  
April 07, 2025

*Andrii Yakymenko*

各位教授，  
大家好

非常感谢您对于Enamine公司长久以来的支持，也非常感谢您对于Enamine砌块分子、筛选化合物、化合物库一直以来的信任。  
正是有您的陪伴，帮助我们在这充满挑战的时期实现持续发展。

这是一个不断变化的时代。  
我们非常遗憾见到中美之间的关税争议。  
相信34%的成本上升，对于任何一家企业都是无法承受的

令人鼓舞的是，自2024年起，Enamine就与Genez上海简赞合作，通过位于拉脱维亚的SIA Enamine（欧洲），建立了向中国直接供货的安全渠道。  
我们能够通过这个供应链解决方案，稳定有效的向您提供Enamine优质的产品。  
不论是价格、质量还是交货时间

对于教育科研机构，我们更可以继续提供优惠的免税直接服务，而不受贸易争端的影响。

欢迎您来电话或者邮件，咨询进一步的详细信息。  
我们Enamine中国上海简赞团队的全体同仁，以及Andrii Yakymenko亚太区业务发展总监，将及时给予您优质的服务。

此致！  
2025年04月07日

*孔敬*



**Contact Us**

联系我们

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